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# Strategic Goals for Success in Post-Acute Care Today

IHCA 2017 Regional Spring Conference

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## Course Objectives

1. Participants will be demonstrate an understanding of current and emerging payment models as they relate to census and operational initiatives.
2. Attendees will learn strategies that meet acute care needs making their SNF an attractive referral destination .
3. Participants will recognize the importance of operating successfully within the entire care continuum in order to assure better outcomes and cost containment.

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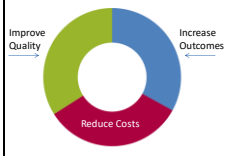
## CMS Quality Strategy & Goals




1. Make care safer
2. Strengthen person & family engagement
3. Promote effective communication & coordination of care
4. Promote efficient prevention and treatment of chronic disease
5. Work with communities to promote best practices for healthy living
6. Make care affordable

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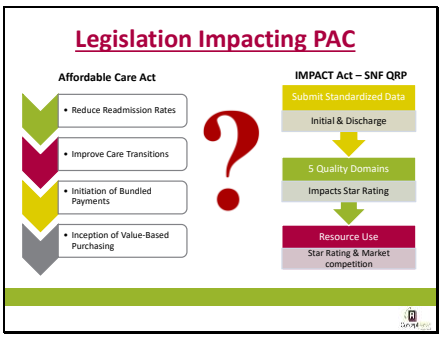


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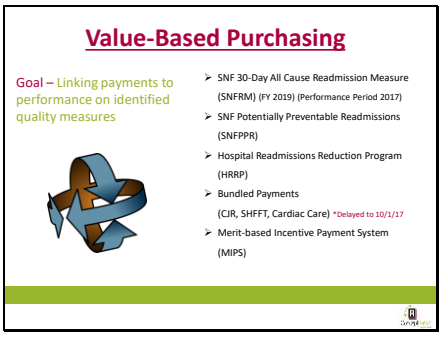


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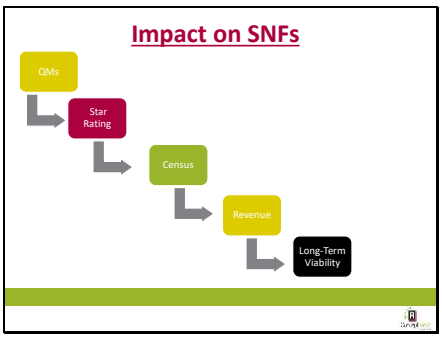


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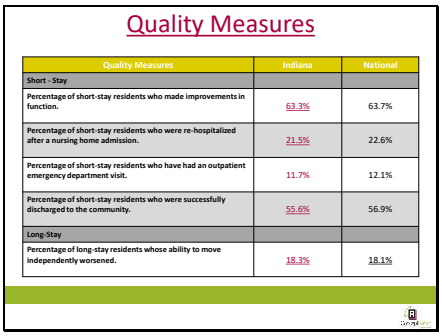


| Quality Measures | Indiana | National |
|---|---|---|
| Short - Stay | | |
| Percentage of short-stay residents who made improvements in function. | 63.3% | 63.7% |
| Percentage of short-stay residents who were re-hospitalized after a nursing home admission. | 21.5% | 22.6% |
| Percentage of short-stay residents who have had an outpatient emergency department visit. | 11.7% | 12.1% |
| Percentage of short-stay residents who were successfully discharged to the community. | 55.6% | 56.9% |
| Long-Stay | | |
| Percentage of long-stay residents whose ability to move independently worsened. | 18.3% | 18.1% |

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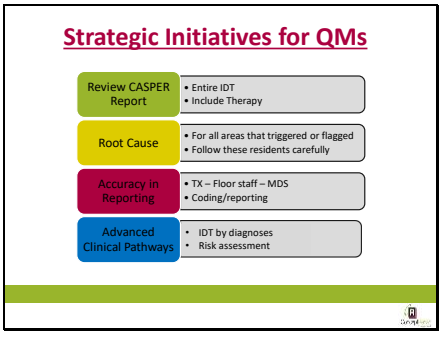

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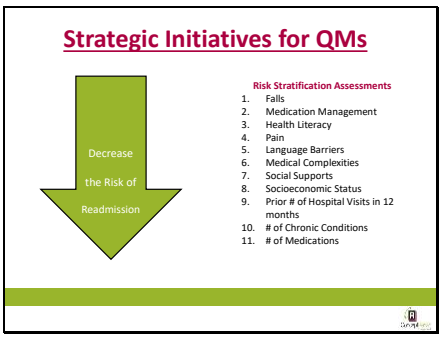


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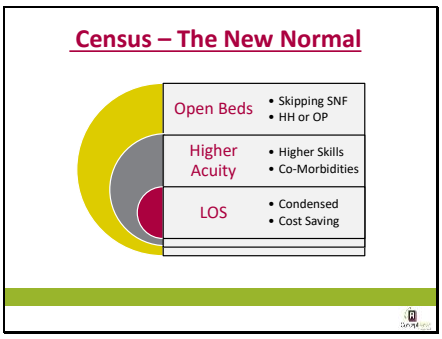


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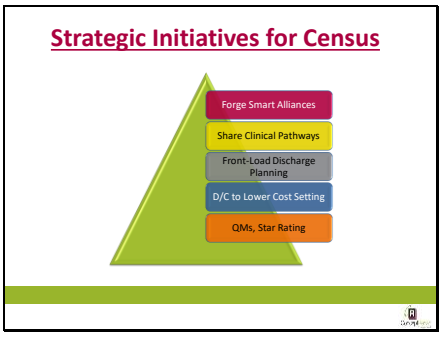


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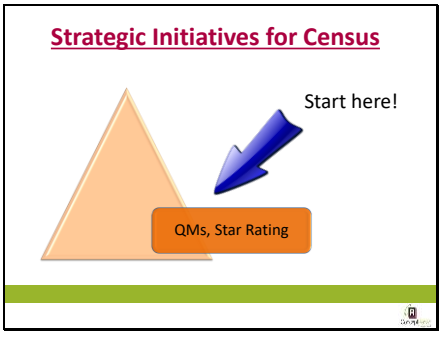

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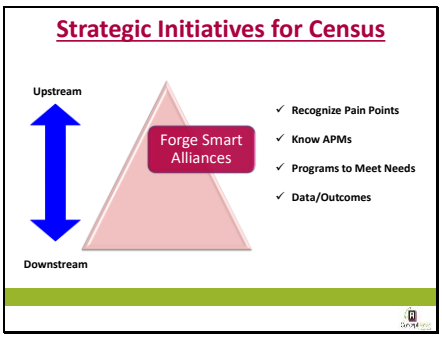


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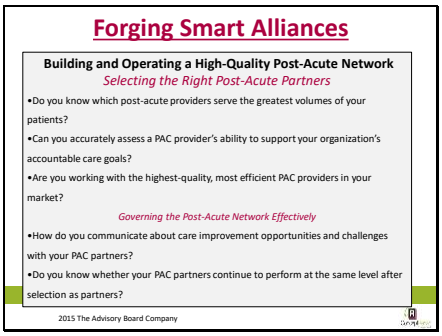


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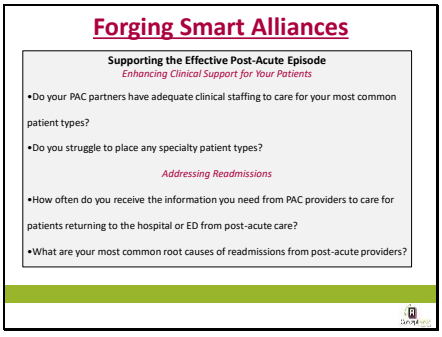

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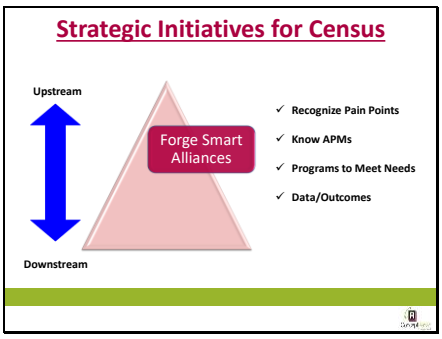


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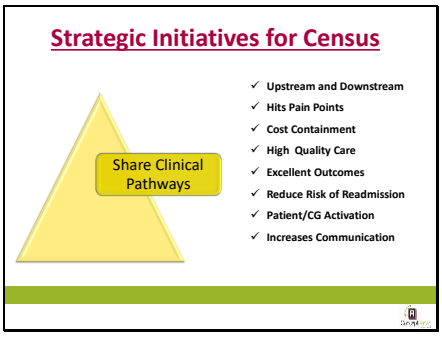


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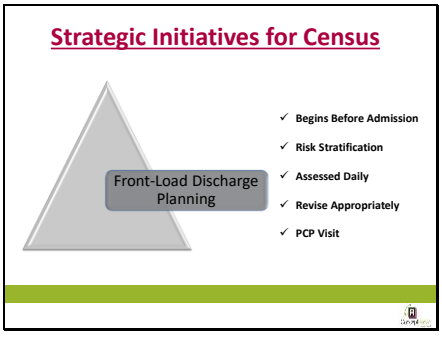

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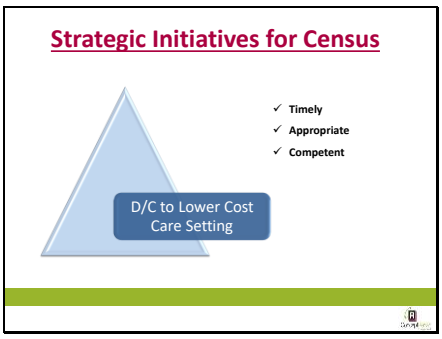


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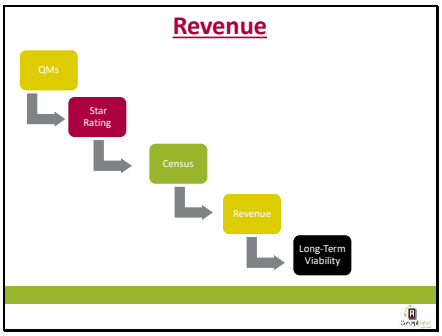


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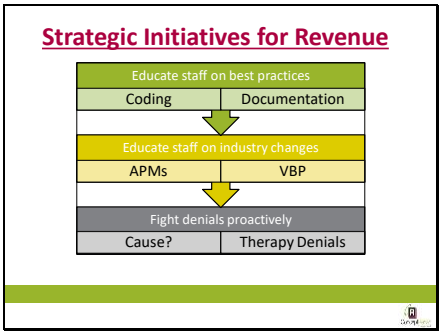

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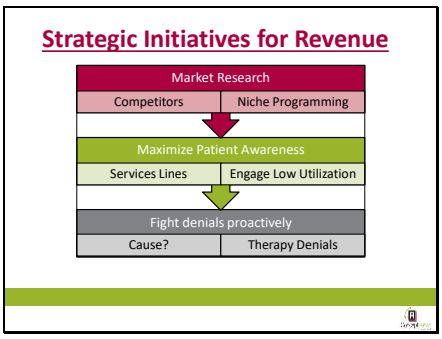


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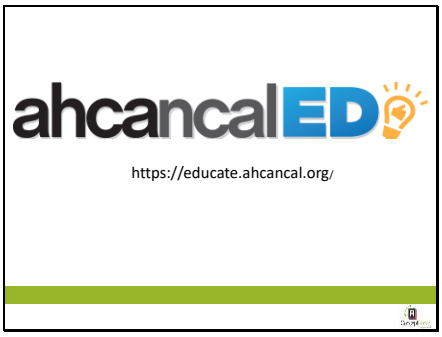


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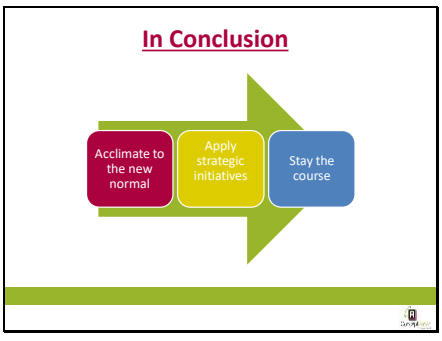

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## Thank You

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## Resources

Boyer, Patricia, "Ask the Payment Expert about keeping finances in order for 2017", February 5, 2017, McKnights.

Zuehlke, Emily, *"Aging and Active: What the baby boomers mean for Medicare Marketing",* Advisory Board Co., April 15, 2015.

*"The PAC Provider's Discussion Guide for Hospital Partnership Conversations",* The Advisory Board Co., 2015.

*"Post-Acute Resources for Hospital Discharge Planners",* The Advisory Board Co., June, 2015.

Rehospitalizations are Key to All New CMS Programs, AHCA Webinar, November 6, 2016.

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## Resources

Special Open Door Forum, CMS, Medicaid Services, *Improving Medicare Post-Acute care Transformation Act of 2014,* October 27, 2015.

Skilled Nursing Facility Value-Based Purchasing (SNF VBP) Program , Overview of the SNF VBP Program Proposals in the FY 2017 SNF PPS Proposed Rule, April 28, 2016

Skilled Nursing Facility Value-Based Purchasing Program, Stephanie Frilling, September 28, 2016.

The IMPACT Act of 2014 and Updates to Skilled Nursing Facility Quality Reporting Program Requirements; Finalized Prospective Payment System and Consolidated Billing for Skilled Nursing Facilities (SNFs) for FY 2016, SNF Value-Based Purchasing Program, SNF Quality Reporting Program, and Staffing; presented at QRP Training June 21, 2016.