



**For Immediate Release:
March 16, 2009**

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**Indiana Health Care Services Corporation and Qtrac Software, LLC
Announce Partnership to launch preferred electronic medical records
solution**

Partnership provides discounted access for skilled nursing facilities

INDIANAPOLIS, Indiana – The Indiana Health Care Services Corporation (IHCS), the for profit division of the Indiana Health Care Association (IHCA), the State’s largest trade association and advocate representing proprietary, not-for-profit and hospital-based nursing home and assisted living communities and Indianapolis-based Qtrac Software, LLC announced today that both parties had reached a partnership agreement. The agreement will allow members of IHCS to receive discounts of 3 to 10 percent on Qtrac’s electronic medical records software products. Included in the discounts will be monthly fees and implementation costs.

The agreement is part of the IHCS “Solutions” portfolio which is designed to reduce operating costs for health care providers in order to maximize the funds available for patient care.

“QTrac is on the cutting edge of technology that both improves the quality of care and maximizes revenue cycle opportunities. We are pleased to bring this preferred relationship to our membership at a reduced cost,” said J Hopkins, Executive Director of IHCS.

The partnership will also make Qtrac Software the preferred point of care documentation software solution recommended by the Indiana Health Care Association. The web-based software products are designed to provide assistance with increasing quality of care, improving documentation and ultimately improving the bottom line through increased reimbursement while doing so at a discounted rate.

“Increasing the quality of care received by elderly Hoosiers is extremely important to the Indiana Health Care Association and we are delighted to be recognized by the IHCS as a leader in quality of care improvement software. By partnering with the IHCS we believe we are further solidifying our stance that quality of care remains our company’s number one goal” added John Gibbs, Qtrac Software’s CEO.

Those interested in learning more about the discounts should visit www.ihca.org.

About Indiana Health Care Services Corporation

The Indiana Health Care Services Corporation was established by the Indiana Health Care Association in 1998. IHCS provides premium access to quality products and services for health care providers. With its extensive “Solutions” portfolio, IHCS adds real dollars to the bottom line. Partners access savings, rebates, and other marketplace efficiencies for business lines such as technology products, medical supplies, food service, pharmaceuticals, capital equipment, laboratory services, and office supplies. For more information regarding IHCS contact J Hopkins at jhopkins@ihca.org or call 888.503.3106

About Qtrac Software

Qtrac Software provides best of breed clinical management software solutions to skilled nursing facilities, creating the benefit of an EHR software solution without the need to replace existing MDS software. Qtrac Software’s web-based, paperless solution can improve ADL and restorative documentation compliance and accuracy as well as significantly improve the quality of care delivered to residents through pro-active quality assurance alerts, increased staff communication and logical pathways between diagnosis, assessments and recommended care plans. To learn more about the Qtrac software solution, visit www.qtracsoftware.com or call 888-871-8711.

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